



Bower Retirement

Bower Retirement Ltd, based at the Ongar Business (OBC) in Ongar, are a national What Mortgage Awards 2018 winner for best equity release advice, for the over 55's in mortgage lending and Equity Release. They offer impartial equity release face-to-face advice to homeowners in the UK aged for over 55's and for those in retirement.

Bower is an equity release specialist and provides independent, high quality impartial financial advice and comprehensive customer support at interest rates tailored to the customers individual requirements. Their core departments include a friendly Customer Service Centre and dedicated staff in IT, Compliance, Finance and Operations.



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"It allowed us to expand with more staff, and we are now an award-winning company which is continually growing our head office here in Ongar"

Bower Retirement's move to the Ongar Business Centre

Bower Retirement began operating in 2006 as Bower Mortgage Company, focused on advising and arranging mortgages and protection policies. Later that year, they expanded their services to offer advice on equity release and became Bower Retirement. The company moved from their small offices in Brentwood to a much larger space at OBC in 2011.



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Hannah Gray
Head of Operations
Bower Retirement



CEO Geoff Charles grew up just fifteen minutes from Ongar Business Centre's location in Ongar, in the village Havering-atte-Bower. The word 'bower' can mean 'shelter' or 'protection', which is exactly what the company aims to provide to its customers. Being so close to where it all began, Ongar Business Centre seemed like a perfect location that was also local for staff.



How Bower Retirement has benefited for their move

Bower Retirement has expanded from a handful of staff in their small office in Brentwood to employing a vast amount of staff at their much larger head office at OBC. In 2016, Bower grew their services by launching Bower Private Clients and Bower Partnerships. Bower has carried on steadily growing, they have gone from

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being county-wide to country-wide and now have experienced highly qualified advisors in all parts of the UK including Scotland, Wales and Northern Ireland.



Awards and initiatives

Bower Retirement has also since been nominated and won several awards. Over the years, the company has received numerous annual awards for the best equity release advice voted for by both the public and their industry partners. In 2015, 2016, 2017 and 2018 Bower Retirement was accredited as a Gold Trusted Merchant by Feefo, their review site partner, and hold an incredible 5 Star rating for their reviews. Additionally, Bower is often quoted in newspapers such as the Times, the Telegraph and the Daily Mail.

As the company has grown, they have been able to launch initiatives to help reward and give back to their customers, organise charity events and most recently have created an [online hub of information](#) to help customers start living the way they want. Bower has also employed created jobs and employed many staff in the local area for its head office, as well as a team of advisers around the UK.

See [here](#) for more information about Bower Retirement.



About the Ongar Business Centre

The Ongar Business Centre (OBC) is a business incubation space in Ongar. It offers a range of accessible office spaces and conference rooms to provide supportive and conducive environments for start-ups and early stage businesses growing their businesses.

Hundreds of individuals, start-ups and early-stage businesses have taken their first steps on the road to success at OBC. The Ongar Business Centre aims to support and promote entrepreneurship, particularly with companies who incorporate elements of innovation in their business.

See [here](#) for more information about the Ongar Business Centre

Contact us

MEET THE EXPERTS

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